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†Cutting-Edge Topics

\*\*Learning in the Moment Topics

# Website Contents

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Our readers are invited to download customizable materials from this book related to the experiential learning activities and the instruments, as well as a PDF of the book text. The following materials are available FREE with the purchase of this book at: [www.pfeiffer.com/go/consulting2012](http://www.pfeiffer.com/go/consulting2012). The following username and password are required for accessing these materials:

Username: consulting

Password: 2012

## Experiential Learning Activities

Movie Memories: Using Cinema as a Doorway to Emotional Exploration,  
*Moisés Szniifer, Rea Dennis, and Luciana Medeiros*

Movie Memories handout

The Rant: Turning Complaints into Solutions,  
*Nancy Jackson*

The Rant Guidelines for Feedback

The Rant Guidelines for a Written Rant

Tweet at Me: Learning About Twitter,  
*Allison Michels and Kris Taylor*

Tweet at Me: Top Tips for Twitter

The Human Flowchart: Understanding Work as a Process,  
*M.K. Key*

Figure 1. All Work Is a Process

Figure 2. Simple Decision-Making Flowchart

Who's Got the Power? Experiencing Unequal Resources,  
*Terry Murray*

Gold Group Member Letter

Blue Group Member Letter

Gray Group Member Letter

Who's Got the Power? Passports

EarthWars: Simulating a Negotiation,  
*Noam Ebner and Yael Efron*

EarthWars General Information

EarthWars Private Instructions for Alex

EarthWars Private Instructions for Jamie

EarthWars Private Instructions for Pat

EarthWars Private Instructions for Lee

Our Uniqueness: Finding What We Share,  
*Linda M. Bedinger and Charlotte S. Waisman*

Our Uniqueness: Finding What We Share Handout

Company Merger: Solving Group Problems,  
*Rajinder Kaur Sokhi, Devesh Nath Tripathi, and Mitu Mandal*

Company Merger Background handout

Company Merger Feedback Sheet

Teamwork Toolkit: Leading More Effective Teams,  
*Peter R. Garber*

Teamwork Toolkit handout

Questionable Questioner: Using the Power of Expectations,  
*Cindy Lee Hall*

Questionable Questioner Question List

Self-Care as a Strategy: Increasing Leadership Performance,  
*Patricia Johnson and Michael Kroth*

Self-Care as a Strategy for Peak Leadership Performance handout

My Ideal Leader: Exploring Leadership Development,  
*Diane Hamilton*

My Ideal Leader Worksheet

One-Minute Speeches: Practicing Change Messages,  
*Antoine Gerschel and Lawrence Polsky*

One-Minute Speeches handout

## Inventories, Questionnaires, and Surveys

Cultural Readiness Scale (CuReS) for Web 2.0,  
*Sacip Toker and James L. Moseley*

Cultural Readiness Scale (CuReS) for Web 2.0

CuReS for Web 2.0 Scoring Sheet

CuReS for Web 2.0 Profile Chart

CuReS for Web 2.0 Interpretation Sheet

Assessing Your Organizational Performance Management,  
*Cynthia Solomon*

OPM Assessment

OPM Scoring Sheet

OPM Interpretation Sheet

## Articles and Discussion Resources

Managing Your Needs Assessment: A Checklist for Planning and  
Implementation, *Ryan Watkins and Maurya West-Meiers*

Managing Your Needs Assessment: Abridged Version

Process-Based Role Analysis and Design,  
*Avinash Kumar Srivastav*

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