
International Securities Regulation

Robert C. Rosen—General Editor
Gordon R. Walker—General Editor, Pacific Rim
Kirsten Anderson—Assistant General Editor

Volume 1

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ESTUDIO BECCAR VARELA is an Argentine law firm based in the city of Buenos Aires. For more than a century (founded in 1897 by the late Dr. Horacio Beccar Varela) it has counseled and advised its clients in all aspects of corporate and financial law. It is frequently involved in many of the largest Argentine banking, industrial and commercial transactions and has demonstrated a sophisticated level of expertise to structure operations which match the international legal frame with the local legal environment. The Firm's local and foreign prestige has been built both on its sound and reliable counseling and litigation practices and on as in the high ethical standards under which it has always performed its professional work and its relation with its clients. Many of the firm's clients have been serviced by the firm for over 50 years, the oldest current client being Citibank, N.A. since 1914.

The Firm specializes in corporate, banking and insurance law, international business transactions, capital markets, mergers and acquisitions, entertainment law, foreign investments, transfer of technology and natural resources (mining, oil, gas, etc.). Its litigation department, in addition to the direct attention of cases before the courts of the Greater Buenos Aires, has correspondents throughout the interior of Argentina for the handling of legal actions before the courts of every jurisdiction.

Special departments deal with corporate, labor, tax, administrative, intellectual property law and trademarks and patents law, as well as general practice (civil, estates, family, immigration, etc.).

For almost 30 years Estudio Beccar Varela has been a member of the Club de Abogados, an organization formed by law firms in all Latin American countries, 12 in Europe and currently expanding its membership to the Far East, all of them ranking at a first international level. Though no formal ties result from the Club de Abogados, the long standing exchange of views on the legal profession has developed a profound friendship and mutual knowledge which has proven very useful in cases of continental undertakings by multinationals.

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Throughout the 1980's, William acted for Wood Gundy Inc. and other Canadian underwriters in several U.K. privatizations, including British Airways, British Gas, and the ultimately traumatic British Petroleum transactions.

He acted as legal advisor to the Competition Bureau with respect to the Canadian bank mergers proposed during 1998.

William acted for Fletcher Challenge Limited of New Zealand in the acquisitions of Crown Zellerbach Canada and British Columbia Forest Products to form Fletcher Challenge Canada, and for Norske Canada (following the acquisition by Norske Skog of Norway of Fletcher Challenge Paper) in the acquisition of Pacifica Papers.

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William has recently written articles on:

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