

Index

A

- AARP card, 136
- abortion, 11
- abundance, 29, 40, 53, 55–58, 75–76, 103
 - three principles of, 95, 105, 114
- abundant heart education, 74–77
- Aburdene, Patricia, 18
- abused children, 63
- abusive language, 11
- accountability, 103, 122–23, 130, 150
- Action Without Borders, 159
- activism, 6, 169, 175
- Addams, Jane, 13, 51, 88, 139, 177
- Advisors in Philanthropy (AiP), 195
- advocacy, 67, 114, 146, 175
- Aesop fable, 70
- affluence, 58
- affluence, influence and altruism
 - about, 51–52
 - abundance, 56–58
 - Aesop fable, 70
 - altruism, 59–62
 - characteristics, recognize and honor your virtuous philanthropist, 69
 - consumption, practicing
 - inconspicuous, 63
 - consumption to collaboration, 53
 - decisions, confident in their, 63
 - dreams, belief in their, 65–66
 - influence, 58–59
 - passion, living their, 67–69
 - philanthropists, characteristics of virtuous, 62–70
 - scarcity, 53–56
 - values, consistent in their, 64–65
- AFP. *See* Association of Fundraising Professionals (AFP)
- Age of Aquarius, 138
- aging boomers, 32, 173
- AiP. *See* Advisors in Philanthropy (AiP)
- altruism, 18, 51, 58–62, 81
- American Association of Fund Raising Councils, 164
- American Boomers, 1
- The American College, 199
- American Dream, 2, 29, 31–32
- The American Institute of Philanthropy, 149, 200
- American Philanthropy* (Bremner), 77
- America's moral compass, 11
- Analects of Confucius*, 14
- ancestral stories, 97
- Anderson, Sherry Ruth, 175
- animal shelter, 72
- Anthony, Susan B., 139
- Aristotle, 13, 26
- Ashoka: Innovators for the Public, 202
- asset transfer and benefits, 157–58
- Association for Healthcare Philanthropy, 164
- Association of Fundraising Professionals (AFP), 164, 195
- Association of Women Business Owners (NAWBO), 64
- Austin, Alexander W., 30–31
- authentic voice, 35, 37, 53, 99, 113
- Avis, Joan P., 36

B

- baby boomer generation in right place and time
 - about, 1–4
 - big picture, 49
 - change, recent trigger for, 14–15
 - corporate consciousness, enlightened, 18–22
 - economics, benevolent, 15–16
 - life, reflection on your, 23
 - Millennial Saeculum, 12

220 Index

- baby boomer generation (*Continued*)
 - New Spirituality, 16–18
 - New Thinking, reading the, 15–23
 - profile, 21–22
 - right moment for many reasons, 11–12
 - women, why they are so crucial, 10–11
 - women's new contributions, 13–14
 - “bag lady syndrome,” 54
 - Baines, Barry K., 102
 - Barrie, James M., 27
 - Bay Path College, 200
 - The Beatles, 6
 - beauty, 44, 75, 95, 99, 113, 135
 - Beauvoir, Simone de, 55
 - beneficiary designation, 157
 - benevolence, 16, 77, 79
 - benevolent acts, 83
 - bequests, 112, 157
 - Bernanke, Ben, 7
 - Bethune, Mary McLeod, 139
 - Better Business Bureau Wise Giving Alliance, 150
 - big picture, 4–9, 49, 175
 - Billingsley, Lucy Crow, 76–77
 - Bill T. Jones (dance), 21
 - birth explosion, 5
 - birthright, 28, 30, 42
 - Blackwell, Elizabeth, 20
 - Blau, Andrew, 38
 - blended families, 20
 - Blixen, Karen, 20
 - Board Builders, 203
 - Board Source, 195
 - Body Shop, 68
 - Bohemian Foundation, 27
 - Bolder Giving: The Zing Foundation, 203
 - Bolen, Jean Shinoda, 17–18, 104, 134
 - Bond, Jody Potts, 64–65, 132
 - boomers
 - age of, 4
 - aging, 4, 13, 32, 173
 - archetype, 141
 - characteristics of, 5–9, 28–29, 32, 37
 - charities and, 124
 - early, 25, 30–32
 - hedonistic playground of, 168
 - leading-edge, 28, 36, 58, 136, 152
 - midlife, 31
 - number of, 5, 31
 - repurposing their lives, 4, 31–32
 - retiring, 159
 - social values, 88
 - volunteer, 32
 - wills written by, 83
 - women, 38, 69, 81, 87, 90, 125, 170
 - Boom-Generation Women's Philanthropic Footprint, 178
 - Boulding, Kenneth, 141, 176
 - Bowling Alone: The Collapse and Revival of American Community* (Putnam), 58, 133
 - Boys and Girls Club of Martin County, 74
 - Bremner, Robert H., 77–79
 - Bringing Up Philanthropic Children* (Weisman), 170–71
 - Bronfman, Edgar, 159
 - Brown, Oral Lee, 59
 - Browne, Thomas, 79
 - Buffett, Jennifer, 51, 130
 - Buffett, Warren, 51
 - Buffington, Dr. Sherry, 76, 95
 - burnout, 13
 - business acumen, 122
 - businesswomen, 2, 60
- ### C
- C200. *See* Committee of 200 (C200)
 - Campaign and Gift Planning (Smith College), 82
 - Campbell, Joseph, 103
 - capital, 118
 - human, 15, 38
 - intellectual, 138
 - capitalism
 - conscious, 38
 - venture, 130
 - capitalist, 52
 - capitalist system, 19
 - Caplan, Barbara, 9
 - Carnation, 152–53
 - Carnegie, Andrew, 79
 - cars, high-end, 7
 - CASE. *See* Council for Advancement and Support of Education (CASE)
 - cash flow, 155, 161
 - Catt, Carrie Chapman, 84
 - causes, align to, 110–11
 - Center for a New American Dream, 203
 - Center for the Study of Philanthropy, 81
 - Center for Women in Philanthropy, 85
 - Center for Women's Business Research, 2, 64
 - The Center for Women's Business Research, 66, 200

- Center on Philanthropy at Indiana University, 14, 176, 200
- Center on Wealth and Philanthropy Boston College, 200
- certified financial planner, xix, 153
- change, recent, 14–15
- Changemakers, 203
- Chappaquiddick, 9
- characteristics of philanthropist, 62–70
- charitable
- concerns, 77
 - contributions, 123
 - estate planning, 156
 - gift funds, 158
 - giving, 71, 123, 142, 156, 158, 171
 - giving decisions, 156
 - goals, 156
 - lead trust, 158
 - organizations, 81, 86, 149–50, 201
 - remainder trust, 158
- charity, 2, 4, 27, 60, 68, 78–80, 83
- malls, 128
 - portals, 128
 - rating organizations, 147
- Charity Navigator, 149, 201
- Charity Portal, 127
- Chason, Vi Nichols, 3
- cheating, 120
- Chiapas Project, 76
- childbearing, 6
- childhood experiences, 26–27, 31–35
- childhood slice of life, 47
- Children on Edge, 68
- Children's Bureau, 139
- Children's Leukemia Association, 34
- Chopra, Deepak, 17, 57
- Chronicle of Philanthropy, 205
- Cincinnati Impact 100, 117, 135
- citizenship, 64, 135, 146, 161
- civic engagement, 58
- civic organizations, 84, 160
- civil rights, 6, 169
- Civil Rights Act, 10
- civil rights demonstrations, 28
- civil society, 15, 85, 134–35
- class lines, 134
- Clinton, Hillary, 7
- Clurman, Ann, 5, 29
- Cold War, 6
- collaboration, 63, 124–25, 131, 137
- collaborative giving, 152
- collective giving, 128
- college campuses, 29
- Colossians 3:12, 14
- Columbus, Christopher, 78
- Coming of Age, 32
- Committee of 200 (C200), 196
- common sense, 13, 144
- community
- advisory board, 110
 - based nonprofits, 129
 - citizenship, 146, 161
 - economy, 15
 - foundations, 81, 125–26
 - leaders, 27, 145
 - minded citizens, 126
 - organizations, 111
 - philanthropy, 80
 - recognition, 87
 - service, 134, 160
- conscious capitalism, 18, 38
- consciousness of the universe, 98
- conspicuous
- compassion, 174
 - consumption, 39, 63, 69, 104, 174
- consumer-driven lifestyle, 60
- consumerism, 7, 61, 68, 171
- consumption, 53, 62
- contentment, 76, 95
- core
- beliefs, 36, 96
 - values, 42, 109–10, 143
- corporate
- consciousness, 18–22
 - foundation, 126, 158
 - social responsibility, 38
- Corporation for National and Community Service, 160
- cottage industries, 7
- Council for Advancement and Support of Education (CASE), 164, 196
- Council of Better Business Bureau's Philanthropic Advisory Service, 201
- Council on Foundations, 37, 196
- Cousteau, Jacques, 67
- Covey, Stephen M. R., 120
- Creating a Women's Giving Circle* (Shaw-Hardy), 159
- creativity, 15, 44, 109
- crisis of trust, 121
- cross-talk, 148
- Crow, Lucy, 83

222 Index

The Cultural Creatives (Anderson and Ray), 175
cultural sense of belonging, 26
Cure Alzheimer Fund, 85
cycle of consumption, 61

D

Daisy, 152
Dalai Lama, 17
Dallas Women's Foundation, 80
The Dash (Ellis), 96
Davis, Kimberly, 125, 128
debt to net worth, 8
decisions, 63, 150–52
Democracy and Social Ethics (Addams), 177
Democracy in America (Tocqueville), 13, 132, 168
depreciated assets, 157
designer shoes, 61
destiny, 15, 75, 89–90, 94, 136, 177
Digg, 127
discretionary income, 112
discrimination, 10, 30
diversity, 58, 63, 135, 138, 147, 150
divine feminine movement, 17
divorce, 6–7, 22, 44, 97, 197
divorce settlement, 112
“Domination System,” 16
donation, 63, 123, 153, 156, 164–65, 172
donor
 advised fund, 114, 157
 circles, 128
 engagement, 128
Donor Bill of Rights, 146, 164–65
Donor Bridge Day, 126
Dorr, Rheta Childe, 117, 131
dreams, 2, 15, 31, 38, 59, 65–66, 99
Drucker, Peter, 121, 135–36, 181
due diligence, 119

E

eBay, Inc., 58
Ebbers, Bernie, 120
E-commerce commission portals, 127–28
economic austerity, 173
economics, benevolent, 15–16
Economist magazine, 125
egalitarian society, 12
e-grants, 128
Eisler, Riane, 15, 73
elderhood slice of life, 49

Elliott, T. S., 117
Ellis, Linda, 96
Emmons, Robert A., 16
employee morale, 121
employee satisfaction scores, 18
empowerment, 93–95, 113, 118, 151–52
 abundance, three principles of, 76, 95, 105, 114
 causes, align to, 110–11
 core values, affirm and discover, 109–10
 empowerment cycle, 106–15
 empowerment cycle, creating your, 109–17
 empowerment cycle, how it works, 106–9
 Heart-O-Gram™, words from the, 101
 how to tell your story, 99–100, 102
 mission statement, what is your?, 115
 power, give yourself, 95–96
 principle one: every woman has a legacy, 96–98
 principles, 95
 principle three: every woman makes a difference, 105–6
 principle two: every woman is a philanthropist, 103–5
 purposeful life, live a, 112–14
 REAL questions, 108
 time, talent and treasure: commit to, 111–12
 why your story is important, 98–99
empowerment cycle
 creating your, 109–17
 how it works, 106–9
Empowerment Cycle™, 106–7
engagement, 82, 128, 130, 134, 138, 150
enlightened capitalism, 57
Enron, 120
entrepreneurs, 58, 64, 196–97, 202, 204
Entrepreneurs Foundation, 196
entrepreneurship, 10, 64
environmentalism, 6
e-philanthropy, 125, 127–28
epilogue, 181–82
equality, 99
Equal Pay Act, 10
Erikson, Erik, 35
estate planning, 104, 153, 156, 158
 documents, 44, 112
ethical
 consumerism, 68
 empowerment, 37
 practices, 123

ethical will, 100, 102
 The Ethical Will, 203
Ethical Wills (Baines), 102
 ethics, 13–14, 57, 118, 177
 ethics-of-care movement, 37, 75
eudaimonia (well-being of soul), 13–14, 20,
 37, 40, 62, 131, 143, 150, 159
 evaluation tools, 147–50
 Evans, Susan B., 36
Everyday Grace (Williamson), 118
 excellence, 13, 99, 109
 expedience, 150–51
 experience, 151
 Experience Corps, 160
 Eychaner, Carolyn, 106

F

Facebook, 127
 face of philanthropy, 124
 faith, 26, 39, 65, 99, 117, 144
 family, 99, 144, 150, 153, 156, 158
 culture, 26
 ethic, 16
 foundation, 112, 158, 196
 philanthropy, 81, 198
 trusts, 112
 values, 65
 volunteer event, 160
 Federal Reserve, 7
 female, speaking, 148
 feminine mystique, 5
The Feminine Mystique (Friedan), 10
 feminine perspective, 75
 feminism, 84
 feminist movement, 29, 139, 174
 financial
 acumen, 153–54, 156
 advisors, 156, 195
 analysis, 112
 independence, 20
 inventory, 156
 Fisher, Joan M., 82
 Florida Cultural Alliance, 67
 flower power movement, 6, 152
 Fogel, Robert William, 16, 95
 Fonda, Jane, 130
 Forbes, Malcolm, 54
 fortitude, 13, 26, 94, 99, 178, 182
 Fortune, 205
 Foundation Center, 141, 196
 four seasons, 11–12

*The Fourth Great Awakening and the Future of
 Egalitarianism* (Fogel), 16
 Franklin, Benjamin, 79
 fraternal organizations, 145
 Freed, Rachael, 102
 freedom, 100, 103, 107, 109, 113, 127
 Freytag, Vanessa, 171–72
 Friedan, Betty, 10, 14, 30
 Fripp, Patricia, 27–28
 Fripp, Robert, 28
 Fukuyama, Francis, 134
 Fulton, Katherine, 38
 Funders for Lesbian and Gay Issues, 196–97
 fundraisers, 72, 74, 80, 87, 156
 fundraising, 82
Fund Raising for Social Change (Klein), 78
 future generations, 170–74
 future imprint, 178

G

Gambone, James V., 32
 Gary, Tracy, 52, 60, 68–69, 80, 104–5,
 144, 175
 gasoline shortages, 6
 Gales, Bill, 7
 Gaudiani, Claire, 124
 Generation X, 4, 151, 172–73
 Generation Y, 151
 gift annuity, 158
 gifting techniques, 156–59
 gift leverage, 126
 G.I. generation, 151
 Gilligan, Carol, 37
 Girl Scout cookies, 72
 Girl Scouts Council, 35
 giving
 circles, 125, 128, 158
 current, 156–57
 future, 157
 leverage/learning, 159
 with passion, 39
 with power, 40
 with purpose, 39
 questionnaire, 162–63
Giving, Charity and Philanthropy in History
 (Bremner), 79
 globalization, 8
 global warming, 44
 Goethe, Johann Wolfgang von, 71
 Golden Rule, 26
 Goldstein, Kurt, 34

224 Index

Google, 110
grantor-grantee relationships, 82
gratitude, 67, 96, 151, 178–79
Great Depression, 5
Great Expectations (Jones), 33
The Great Sufi Master (Hafiz), 1
greed, 120
Griffo, Lucille, 35
Guidestar survey, 119
Guidestar Directory of American Charities,
149, 201
gun control, 11

H

“habits of the heart,” 168
Hafiz, 1
Haight Ashbury (California), 6
Hall, Donna, 20
Halpern, David, 120
Hammarskjöld, Dag, 141
happiness, 37, 54, 61–62, 73, 77, 95
Hare-Schriner, Sally, 60–61, 108–9, 133
harmony, 99, 104, 107, 109, 138, 177
Harrison, Lawrence, 137
Harris poll, 120
Harvard Business Review, 205
Harvard School of Public Health-MetLife
Foundation, 134
healing, 99, 118
healthcare, 144
Heart-O-Gram™, 100–102
‘Hey Jude’ Beatles song, 3
Hibiscus House, 63
hierarchical
 leadership style, 15
 power grid, 174
hierarchy of needs, 89
highly appreciated assets, 157
Hispanics in Philanthropy, 197
Hobbes, Thomas, 79
Hodgkinson, Harold, 83
holistic thinking, 75, 96
Holmes, Beverly, 66
homosexuality, 11
hope, 99, 171, 178–80
Horsman, Suzanne, 72, 87
household
 savings, 8
 wealth, 174
Howe, Neil, 4, 11, 29, 136, 177

The How of Happiness (Lyubormirsky), 61–62
how to tell your story, 99–100, 102
Hull House, 88
human
 capital, 15, 38
 rights, 42
 soul, 90
Hunger Project, 56
Hunt, Helen LaKelly, 130
Hunt, Swanee, 129
husband’s wealth and interest, 83

I

IDFA. *See* The Institute for Divorce Financial
Analysts™ (IDFA)
Impact 100, 117, 124, 135
inconspicuous consumption, 63
individual donors, 78, 175, 202
individualism, 63, 73, 168
influence, 38–53, 58–59
Informative Web sites, 206
inheritance, 97, 112
inner peace, 19
inner voice coaches, 104
Inspired Legacies, 52, 69, 80, 203–4
Inspired Philanthropy (Gary), 104–5, 144
The Institute for Divorce Financial
Analysts™ (IDFA), 197
The Institute for Women and Wealth, 204
The Institute of Noetic Science, 17, 201
integrity, 39, 118, 121, 149
intellectual capital, 138
intergenerational mutual dependence, 173
Internal Revenue Code, 149
Internal Revenue Service, 125, 157
Internet, 127
investment portfolios, 64
involuntary philanthropists, 103–4
iPhones, 127
IRS Form 990, 149

J

Jensen, Barbara, 26, 59
Jewish patriarchal tradition, 102
job loss, 97
Jobs, Steve, 7
Jones, Landon Y., 4, 30, 33
JPMorgan Chase Foundation, 125
Jung, Carl, 39
justice, 39, 84, 88, 99, 109, 178

just society, 169
just world, 35

K

Kahlow, Jennifer, 82
Kaiglor, Shirley A., 90
Kaminski, Andrea, 85
Kelley, Cam, 82
Kelly, Petra, 94
Kelman, Glen, 121
Kennedy, President John F., 1, 6, 9
Kennedy, Robert, 6
Key Bank and Zogby International survey, 7
kindness, 14, 26, 35, 39, 78, 87
King, Coretta Scott, 14
King, Martin Luther, 6
kitchen table values
 about, 25–26
 childhood slice of life, 47
 elderhood slice of life, 49
 life circle, legacy, 46
 the muse speaks, 43
 profile, 43–44
 story, what is your, 45
 three Ps, source of the, 40–42
 values, how they are formed, 36–40
 values as bond of commonality, 26–29
 values as our roots, 29–32
 values as teachers, 32–36
 values pyramid, 41–42
 young adult and midlife slice of life, 48
Kitchen Table Wisdom (Remen), 25
Kiva, 127–28
Klein, Kim, 78
knowledge-based economy, 174
Kreuter, Gretchen, 84

L

Lahti, Betty, 26–27
Lasik surgery, 7
lasting footprint for a better world
 about, 167–70
 future, imprint for the, 178
 future generations, model for, 170–74
 “let your light shine,” 179
 philanthropic footprint, boomer-
 generation women’s, 178
 philanthropy, seven covenants of
 virtuous, 180
 platform, viable, 175–76

 reach back to go forward, 177
 roots, 174–75
latch-key kids, 8
Lathrop, Julia, 139
The Law of Abundance (Buffington), 76, 95
leadership skills, 128
leadership styles, 37, 138
Lee, Spike, 119
left-brain thinking, 75
legacy, 16, 45, 89, 95–96, 170
 valuable (money), 102
 value (caring), 102
legal documents, 112
“let your light shine,” 179
leverage, 118, 123–26, 130–31
liberal democracy, 134
library fund, 113
life
 altering event, 97, 111
 circle legacy, 46
 expectancy, 38
 insurance, 43, 157
 purpose, 4, 19, 204
 reflecting on, 23
 stages, 29
 before television, 9
like-minded individuals, 103, 112
Lily, 153
Lions Club, 106
Lloyd, Anna, 89
Lloyd, Susan, 169–70
Long, Sherron, 67–68
long-term
 investment, 130, 142
 partnerships, 130
 relationship, 149
love, 89, 96–99, 103, 105–6
love of humankind, 103
loyalty, 119
Lucas, George, 119
Lyubormirsky, Dr. Sonja, 61–62

M

Madonna, 7
management philosophy, 122
Man of La Mancha, 67
Marketplace Chaplains USA, 19
Martin, Mike W., 176
Martin County Women Supporting the Arts, 3
Maslow, Abraham, 34–35, 39, 89–90

Massey, Morris, 36
 match finding, 161
 matching grant, 112
 material comfort, 54
 materialism, 15, 61–62, 93
 materialist age, 39
 materialistic goals, 32
 material things, 96
 material wealth, 104
 Mather, Cotton, 78
 McCarthy, Kathleen D., 71, 81
 McCormick, Anne, 74
 Mead, Margaret, 3, 30, 98
 Meals on Wheels, 160, 171
 meaningful life, 42, 104, 177
 meditation, 17, 19, 31, 40
 men of means, 83
 mentoring and modeling, 128–30
 Mesch, Dr. Debra, 176
 Metanexus Institute, 16
 MetLife Foundation Conference on Baby
 Boomers and Retirement, 131
 Michigan Women’s Commission, 73, 99
 microfinancing programs, 76–77
 micro-loan contract, 128
 middle-age women, 4
 midlife, 31–32
 midlife slice of life, 48
 Millennial Saeculum, 12, 29
 Miller, Caille, 59
 Miller, Kathleen, 80
Millionaire Women Next Door (Stanley),
 33–34, 59–60
 mission statement, 114–15, 144, 159
 Mitchell, Edgar, 17
Money Is Love (Wilder), 18
Money magazine, 31–32
 money mirrors, 60
 money-scarcity fear, 54
 Monitor Group study, 38
 moon landing, 28
 moonshine, 75
 Moore, Darla, 4, 57
 moral and spiritual decline, 11
 moral guardians, 84
 moral sense, 90
 Morriss-Olson, Melissa, 73–74
 mortality, 29
 Mosle, Anne B., 82–83, 131
 Mother Teresa, 25

Motown, 6
 Mott, Lucretia, 30
 Ms. Foundation, 10, 80, 175
Ms. magazine, 10
 MTV, 6
 Mulcahy, Ann, 7
 multiplier effect, 53
 multitasking, 110
 the muse speaks, 43
 mutual respect, 15, 121, 135
 myths
 dispelling, 90
 exposing the, 72–74

N

The Naked Corporation (Tapscott), 121
 narcissism, 51, 60, 62, 178
 narcissistic perspective, 9
 narcissistic young-crusaders, 29
 National Association of Baby Boomer
 Women, 137
 National Association of Women Business
 Owners (NAWBO), 197
 National Black United Funds, 197
 National Center for Family Philanthropy
 (NCFP), 198
 National Center for Women and Retirement
 Research, 38
 national elections (2008), 2
 National Organization for Women
 (NOW), 10
 National Society of Fund Raising
 Executives, 164
 National Speakers Association, 28
 National Women’s Political Caucus, 10
 Native Americans in Philanthropy, 198
 NAWBO. *See* Association of Women
 Business Owners (NAWBO); National
 Association of Women Business Owners
 (NAWBO)
 NCFP. *See* National Center for Family
 Philanthropy (NCFP)
 Network for Good, 127
 net worth, 8–9, 60, 153–54, 161
 New Spirituality, 16–18
 New Testament, 14
 New Thinking, 15–23
 New Ventures in Philanthropy, 176
 New York City Ballet, 21
New York magazine, 10

Nicomachean Ethics (Aristotle), 13
 Nineteenth Amendment, 84
 Nixon, President Richard, 9
noblesse oblige, 81
 nonprofit, 118–19
 causes, 78
 management, 82
 organizations, 73, 145, 157, 196, 204–5
 nonprofits, 121, 123
 nonprofit sector, 37–38
 The NonProfit Times, 205
 Nonprofit World, 205
 not-for-profit organizations, 73
 NOW. *See* National Organization for Women (NOW)
 nuclear annihilation, 42

O

Obama, First-Lady Michelle, 7, 159–60
 Obama, President Barack, 7, 159–60
 obituary, 112
 O'Connor, Sandra Day, 10
 Olsen, Sigrid, 52, 68–69
 “opportunity structures,” 84
 Oral Lee Brown Foundation, 59
 organizations, rating, 149–50
 organization’s culture, 148–49
Out of Africa (Blixen), 20

P

Pactor, Andrea, 176
 Palmetto Institute, 57
 Palontzian, Raymond F., 16
 paradigm shift, 57
 partner, choosing, 145–47
 Partnership for Philanthropic Planning (PPP), 153, 198
 “Partnership System,” 16
 passion, 67–69, 113
 patriarchal legacy, 38
 patriarchal order, 19
 Payton, Robert L., 14, 177
 Peace Corp Encore, 32
 pebble-in-the-pond metaphor, 98
 Pejovich, Brenda, 2–3, 72
 People to People grant, 33
 personal
 legacy, 62, 102
 recognition, 86
 relationships, 122

 wealth, 38
 personality
 philanthropic, 152–53
 traits, 98
 Peters, Tom, 2
 Pharos Fund, 27
 philanthropic
 agenda, 93
 autobiography, 145
 deeds, 75
 endeavors, 19
 footprint, 178
 giving, 89, 141
 mind-set, 80
 money, 42
 The Philanthropic Initiative (TPI), 201
 philanthropist, 77–82
 characteristics, 62–70
 involuntary, 163
philanthropos, 105
 philanthropy, 10
 community, 80
 family, 81, 198
 seven covenants of, 180
 the pill, 6
 Pink, Daniel H., 75, 94–96
 plan elements
 about, 141–43
 asset transfer but retain certain benefits, 157–58
 Carnation, 152–53
 cash flow, 155
 culture, organization’s, 148–49
 Daisy, 152
 decisions, making your, 150–52
 Donor Bill of Rights, 164–65
 empowerment, 151–52
 engagement, 150
 evaluation tools, 147–50
 expedience, 150–51
 experience, 151
 female, speaking, 148
 financial acumen, 153–54, 156
 gifting techniques, common, 156–59
 giving, current, 156–57
 giving, future, 157
 giving, leverage/learning, 159
 giving questionnaire, bolder, 162–63

plan elements (*Continued*)

Lily, 153
 match, find your, 161
 net worth, 154
 organizations, rating, 149–50
 partner, choosing a, 145–47
 personality, philanthropic, 152–53
 plan overview, 143–44
 Rose, 152
 volunteer, why, 160
 volunteer time and talent,
 how to, 159–60
 Planned Giving Today, 206
 Planned Parenthood, 81
 planned retirement, 112
 plan overview, 143–44
 platform, viable, 175–76
 Points of Light Foundation, 159
 Points of Light Institute, 122
 Ponzi scams, 120
 pooled income funds, 157
Post Capitalist Society (Drucker), 181
 poverty, 76, 144, 174
 power, 93–96
 power dynamics, 56
 “power of the purse,” 2, 56–57
 PPP. *See* Partnership for Philanthropic
 Planning (PPP)
 President’s Commission on the Status of
 Women, 10
 Principal Gifts Programs (Duke
 University), 82
 principle
 one: every woman has a
 legacy, 96–98
 two: every woman is a
 philanthropist, 103–5
 three: every woman makes a
 difference, 105–6
 private foundation, 158
 problem children, 169
 profile, 21–22, 43–44
 Progressive Era, 13, 138–39, 177
The Promise (Miller and Brown), 59
 prudence, 99, 144, 178
 public accountability, 123
 public good, 5, 133, 195
 purposeful life, 51, 112–14
 purpose of life, 39, 97, 99, 113
 Putnam, Robert, 58, 133, 138

Q

quality of life, 126, 142, 145, 164, 203
 Quebein, Nido, 28
 quiz - women who shaped our destiny, 91

R

Rappaport, Phyllis, 85–86
 rapport-talk, 148
 Ray, Paul H., 175
 REAL
 action, 112
 life, 113
 questions, 108
 test, 145
The Real Wealth of Nations (Eisler), 15–16, 73
 rebirth of spirituality, 17
 recessionary times, 141
 recognition, 87
 recreational drug use, 6
 Red Cross, 81
 Red Hat, 20
ReFiremen. A Boomer’s Guide to Life after 50
 (Gambone), 32
Reinventing Fundraising: Realizing the Potential
 of Women’s Philanthropy (Shaw-Hardy and
 Taylor), 53
 religious training, 36
 Remen, Rachel Naomi, 25
 Resourceful Women, 175
 respect, 15, 26, 28, 35, 42, 119
 retirement age, 7
A Return to Love (Williamson), 167
 Rice, Condoleezza, 7
 right brain hemisphere, 97
 right-brain thinking, 75
 righteous relationships, 118
 right moment for many reasons, 11–12
 right to vote, 84
 Ritchie, Debbie, 135–36
 rite of passage, 14, 28
 roadblocks, 111
 “Robber Barons,” 77
 Rockefeller, John D., 79–80
 Roddick, Dame Anita, 68, 93
 Roosevelt, Eleanor, 10, 30
 roots, 174–75
 Rose, 152
 rule-breaking, 29
 rules of philanthropy, 62
 Ryan, Cynthia, 129

S

- Sacred Feminine, 18
 Salesforce.com, 18
 Sally Hare-Schriner Educational Fund, 109, 133
 Salvation Army kettle, 72
 Sanger, Margaret, 30
 Sarbanes-Oxley Act, 120
 "Save the Whales," 72
 scarcity, 53–56
 scarcity myth, 55–56
 Schindler, Oskar, 119
 Schlegell, Abbie J. von, 82
 scholarship, 44, 66
 Schumacher, Gigi Fourre, 84
 Scrapbooking for Beginners, 206
 scrapbooking techniques, 100
 search for meaning, 32, 94
 Security and Exchange Commission, 120
 self-absorbed behavior, 132
 self-actualization, 34–35, 39, 89
 self-destructive trend, 169
 self-fulfillment, 89
 self-identity, 131
 self-indulgent, 32
 self-interest, 132–33, 136, 138
 self-interest values, 8
 self-knowledge, 39–40, 110
 self-power, 40
 self-realization, 95
 self-satisfaction, 131
 self-transcendence, 89
 self-worth, 8, 61
 Semillas (Seeds), 22
 sense of purpose, 16
 separation of church and state, 11
 sexual freedom, 6
 Shalala, Donna E., 85
 Shaw-Hardy, Sondra, 53, 159, 175–76
 Sigma Alpha Iota International Music Fraternity, 44
 silent generation, 9, 151
 six degrees of separation, 137
 Smith, J. Walker, 5
 Smith, J. Walter, 29
 Smith, Margaret Chase, 10–11, 63
 social
 action, 80
 activism, 85, 89, 127, 169, 175
 advance, 77
 change, 36, 84, 88, 125, 128, 138
 experimentation, 6
 institutions, 64, 125
 justice reform, 84
 networking, 136
 relationships, 84
 responsibility, 18, 38, 88
 sector, 136, 176
 status, 83
 upheaval, 122
 social capital, 58–59, 62–63, 68, 131–40,
 176, 202–5
 models, 134
 networks, 133
 Social Venture Network, 204
 Social Venture Partners International (SVP), 198
 social venture philanthropy, 125
 Sotomayor, Sonia, 10
 soul bank, 113
The Soul of Money (Twist), 31, 56–57
 The Soul of Money Institute, 204
 sound judgment, 144
The Speed of Trust (Covey), 120
 Spielberg, Steven, 119
 The Spirited Woman, 204–5
 spirituality, 13, 16–17, 19, 75–76, 103, 200
 spiritual skills, 150
 spontaneously-organized groups, 134
 stakeholders, 118
 stakeholder trust, 121
 standard of living, 32
 Stanley, Thomas J., 33, 59–60
 Stanton, Elizabeth Cady, 30
 Starbucks, 18
 Steele, Wendy, 117–18, 124
 Steinem, Gloria, 10, 175
 stereotypical myths, 95
 St. Francis of Assisi, 160
 story, what is your, 45
 storyboard, 100
 strategic alliances, 103
 strategic giving plan, 36
 The Strategic Initiatives Group, 204
 strategic management, 130
 Strauss, William, 4, 11, 29, 136, 177
 strength of character, 35
 Stryker, Pat, 27
 Stryker, Ronda, 73–75, 99
 success, 82, 86–87, 89, 174

230 Index

Suess, Elaine, 135
suffrage, 139
Surrey, Janet, 73
sustainable environment, 113
SUVs, 7
SVP. *See* Social Venture Partners
 International (SVP)
systemic change, 150

T

talent, 97–99, 102–5, 107, 109, 113
Tannen, Deborah, 98, 148
Tapscott, Don, 121
Tarbell, Ida, 139
tax
 benefits, 126
 deductions, 79
 exempt status, 149
 write-offs, 77
Taylor, Martha, 53, 176
Taylor, Shelley E., 134
teeth whitening, 7
temperance, 99
Teresa, Mother, 105
testimonials, 148
TET offensive, 9
Thanksgiving dinners, 34
“The Gospel of Wealth” (Carnegie), 79
The Greater Good (Gaudiani), 124
A Theory of Human Motivation (Goldstein), 34
Theory of the Leisure Class (Veblen), 51
Third Act: Reinventing Yourself After Retirement
 (Bronfman), 159
Third Wave Foundation, 199
Thornell-Sandifor, Mary, 88
Three Principles of Abundance™, 76, 95,
 105, 114
three Ps, 40–42
“ties-that bind,” 149
Tilton-Drysdale, LaVaughn, 63
time, talent and treasure, 111–12
“Time Away from Work” program, 160
Time magazine, 6
time *vs.* giving money, 83–84
Title VII of the Civil Rights Act, 10
TLC. *See* trust, leverage and capital (TLC)
Tocqueville, Alexis de, 13, 58, 132, 136,
 168, 177
tokens of success, 8
Tolle, Eckhart, 17

torchbearers, 14, 62, 97–99, 106, 143
TPI. *See* The Philanthropic Initiative (TPI)
Transcendental Meditation, 17
transformative process, 35
transparency, 118–19, 121, 123, 138
trust, 118–19, 123
trust, leverage and capital (TLC)
 about, 117–23
 community foundations, 126
 e-philanthropy, 127–28
 giving and donor circles, 128
 leverage, 123–26
 mentoring and modeling, 128–30
 philanthropy, venture, 130–31
 social capital, 131–40
 TLC, construct your own, 140
trustees, 122
tuition reimbursement, 13
Twain, Mark, 119
Twist, Lynne, 31, 56–57
Twitter, 127, 168

U

undercapitalization of infrastructure, 130
United Early Childhood Program, 108–9, 133
United States (U.S.)
 Census, 174
 Department of Health and Human
 Services, 85
 population, 7
 Supreme Court, 10
United Way, 72
United Way Women’s Initiative, 199
United We Serve, 160
United Jewish Communities National
 Women’s Philanthropy, 199
untouchable topics, 168
Urgent Message from Mother (Bolen), 17–18,
 104, 134

V

vacation homes, 7
values, 26, 111, 118
 based donors, 19
 as bond of commonality, 26–29
 consistent in their, 64–65
 how they are formed, 36–40
 as our roots, 29–32
 programming, 36–37
 pyramid, 40–42

resolution, 167
 as teachers, 32–36
 Veblen, Thorstein, 61
 venture
 capitalism, 130
 philanthropists, 130
 philanthropy, 130–31
 video legacy, 206
 Vietnam War, 6, 28
 vintage wines, 7
 violence, 11, 16, 168
Virtuous Giving (Martin), 176
 voluntary associations, 168
 voluntary philanthropist, 104–5
 volunteer
 leadership, 89
 sites, 206
 time, 64
 time and talent, 159–60
 why?, 160
 Volunteer Center National Network, 159
 volunteering, 81, 87, 159–60
 Volunteer Match, 159

W
 Walker, Madame C. J., 139
 Washington Women's Foundation, 53, 131
 Wasserman, Linda A., 173–74
 Wasserstein, Wendy, 14
 Watergate, 6
 WDN. *See* Women Donors Network (WDN);
 Women's Donor Network (WDN)
 wealth-giving plan, 42
 wealthier women, 84–90
 wealthy patrons, 77
 wealthy women, 81, 83
 Wechter, Marilyn, 22, 52, 54–55, 57, 60, 69
 Weisman, Carol, 170
 well-being of soul. *See eudaimonia* (well-being
 of soul)
 The Wellesley Centers for Women, 202
 WFN. *See* Women's Funding
 Network (WFN)
 White, E. B., 179
 The White House Project, 2, 80, 202
 Whitman, Meg, 4, 58
A Whole New Mind (Pink), 75, 94
 Wilder, Barbara, 18
 Williamson, Marianne, 118, 167
 Willoughby, Colleen, 53

Wilson, Marie C., 2, 80, 87–88
 Winfrey, Oprah, 7, 53, 83
 winter season, 13
 Winthrop, John, 78
 Wired, 206
 W.K. Kellogg Foundation, 82, 131
 women/women's
 boomers, 38, 69, 81, 87, 90, 125, 170
 donors, 147, 176
 entrepreneurship, 64, 89, 197
 funds, 125
 leadership, 75
 middle-age, 4
 new contributions, 13–14
 owned businesses, 38
 philanthropists, 88, 174
 rights, 6
 social reformers, 13
 why they are so crucial, 10–11
 Women and Philanthropy Institute, 176
Women and Philanthropy in the United States
 (McCarthy), 71
 Women and Public Policy (Harvard
 University), 129
Women as Donors, Women as Philanthropists
 (Schlegell and Fischer), 82
 Women Donors Network (WDN), 20, 199
 Women for Women International, 129
 Women in Philanthropy conference, 128
 Women Moving Millions: Women's Funds
 Making History, 130
 "The Women of Thirty" (*New York Times*), 139
 women philanthropists and dispelling the
 myths
 about, 71–72
 abundant heart, education of the, 74–77
 influence by husband's wealth and
 interest, 83
 myths, dispel the, 90
 myths, exposing the, 72–74
 philanthropist, what is a?, 77–82
 quiz - women who shaped our destiny, 91
 time *vs.* giving money, 83–84
 wealthier women and greater the
 voluntary commitment, 84–90
 Women & Philanthropy, 175
 Women's Bureau of Federal Department of
 Labor, 139
 Women's Campaign Forum Foundation, 129
 Women's Donor Network (WDN), 199

232 Index

Women's Foundation of California, 88
Women's Fund, 171
Women's Funding Network (WFN), 129,
175, 199
Women's Hall of Fame, 63
Women's Impact 100 giving circle, 133
The Women's Legacy Foundation, 205
Women's Lives: Women's Legacies (Freed), 102
Women Philanthropist for KU, 60
Women's Philanthropy Institute, 85, 128
The Women's Philanthropy Institute at the
Center on Philanthropy at Indiana
University (WPI), 202
Women's Philanthropy Institute
conference, 125
The Women Who Broke All the Rules (Evans and
Avis), 36

Woodstock, 6, 28
workaholics, 8
work ethic, 8
WorldCom, 120
world of scarcity, 54

Y

Yankelovich, Inc., 4–5
Yeager International, 74
*You Just Don't Understand: Women and Men in
Conversation* (Tannen), 98
your story, why it is important, 98–99

Z

Zoominfo InSite Report, 176