

# About the Author

Terry A. Selzer is an American attorney-at-law, admitted in the state of New York and before the U.S. Court of Appeals for the Second Circuit. He is head of Cross-Border Transactions at Husen Advokater (formerly Stampe, Haume & Hasselriis), Copenhagen, Denmark. He has completed numerous cross-border transactions in Denmark, Estonia, Germany, Latvia, Lithuania, Luxembourg, Poland, Russia, Sweden, and the United Kingdom. *Legal 500* reported: Selzer offers “profound negotiation skills, deep knowledge and integrity . . . Excellent, dependable.” Also, he has been the managing director of a Danish company and its Polish subsidiaries to transform the former Gdansk Shipyard into a new part of the city.

Mr. Selzer is the immediate past chair of the Cross-Border Real Estate Practice Committee and a senior advisor to the International Investment and Development Committee of the ABA International Section. He is a member of the Expert Consultative Group of the World Bank Group’s Investing Across Borders project.

Mr. Selzer is the chair of the Board of Regents of, and an instructor at, the European Academy of Venue Managers. Also, he is the director of a sports venue development and operation consulting firm.

If you have any comments or questions about cross-border real estate practice, you may contact the author at [tas@husenadvokate.dk](mailto:tas@husenadvokate.dk).

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