Index

A
Addictions, working with, 145–152
interview with Bill Messinger, 146–151
sample language regarding, 223–234

B
Beneficiaries and trust creators, 59–75
defined, 30–31
responsibility of, 181–190
transfers vs. gifts with spirit, 60
trust creators, 66–75
acting creatively, 68
communication, 72–73
making a gift with spirit, 68–69
naming a trust, 74
responsibilities of, 71–72
understanding intended beneficiary, 70–71

C
Collier, Charles, 158
“Culture Eats Structure for Breakfast” (Wesley), xx
The Cycle of the Gift (Hughes, Whitaker, & Massenzio), xviii–xix, 60–61
Cycle of the Gift: Family Wealth and Wisdom (Goldstone, Hughes, Massenzio, & Whitaker), 6

D
Decanting, 47, 168
Destination, vision of, 17–22
termination and distribution, 20
Discernment, 9–11
Discretionary distributions, 9–11
Distribution Committee,
31–32, 186–188, 192–195, 201–202,
235–241, 250
committee members,
237–238
core concept, 236–237
drafting points, 238–241

F
Fable of family trusts,
xxvii–xxviii
Family Trust Review,
253–256
content, 253–254
process, 254
purpose, 253
opportunities for
commissioning,
255–256
reasons for, 254–255
Family Wealth: Keeping It in the Family (Hughes), 267
Fidelity, 5–7

G
Generation-skipping tax, 257, 265

H
Heisenberg, Werner, 261–262

I
Individual/laymen trustees, 54
Individuation, xix
Institutional trustees, 54,
209–211

J
Judicial modification, 168
Judicial settlement agreements,
167–168

K
Key terms, defined, 29–32
beneficiary, 30–31
Distribution Committee,
31–32
Office of the Beneficiary, 32
principal and income, 31
trust, 30
trust creator, 30
distributions from trust, 198–201
trust distributions, 31
investment of trust assets, 197–198
trust protector, 31
trust administration, 197
truster, 30
trustscape, 29

L
Law of entropy 265–266
Legacy letter, sample, 215–222
Liability, in trusteeship, 91–93, 193–194
fiduciary, 193–194

M
Marriage, trusts and, 153–163
prenuptials, 154–157
second marriages and beyond, 161–163
within marriage, 157–160
Messinger, Bill, interview with, 146–151

N
Narratives, 33–39
education, 36–39
point of view, 35–36
National Conference of Commissioners on Uniform State Laws (NCCUSL), 46

P
Perpetual trust, unexpected consequences of, 257–274
history of, 258–261, 273
planning for creation of, 263–264
rules against perpetuities, 258, 273
trust governance, special issues of, 270
Positive events and supportive responses, 115–122
matching mind-set to task, 116–119
strengths, playing to, 121–122
supportive responses, 119–120
Preambles, creating, 97–105
purpose of trust, 98–100
revisiting, 103–104
themes and schemes, 101–102
trust creator’s intent, 100–101
by trustees and beneficiaries, 102–103
words that lead to ideas, 104–105
Principal and income, defined, 31
Private trust companies, 243–251
best practices, 248–251
definitions, 243–244
governance, 246–247
vs individual trustees, 244–246

Trust advisers/protectors, 77–83
advisers, 78–79
choices, 81–83
protectors, 79–81
Trust creators, 30, 66–75, 177–180
acting creatively, 68
communication, 72–73
defined, 30
making a gift with spirit, 68–69
naming a trust, 74
promise and challenge for, 177–180
challenge, 178–179
exercise for, 179–180
responsibilities of, 71–72
understanding intended beneficiary, 70–71
Trust distributions, delayed, xvii
Trust law, recent trends in, 45–47
Trust protector, 31, 77–83, 203–211. See also Trust advisers/protectors
approach to selecting, 206–209
defined, 31
Trustee, 30, 51–58, 87–95, 181–190, 203–211
administration of the trust, 52
approach to selecting, 206–209

R
Regency, 7–9
Remainderman, defined, 31
Requests for distribution, 133–143
analysis, 135–137, 139–142
enhancement, 142–143
process, 137
Rules against perpetuities, 258, 273

S
Solomon’s Ring, 165–166

T
Transfers vs. gifts with spirit, 60, 68–69
Transitions, 165–173
changing the trustee/beneficiary, 169–171
changing the trust, 167–169
ending of trust, 171–173
Solomon’s Ring, 165–166
transition points, 166–167
choices, 55–58  
conflicts of interest, 57–58  
delegation of functions, 57  
considerations prior to  
accepting appointment as, 87–95  
accepting appointment, 94–95  
initial response, 89  
interviewing trustees/beneficiaries, 90–91  
studying the trust document, 89–90  
technical side, understanding, 91–93  
defined, 30  
distribution of benefits, 53  
duties  
duty to account, 53  
duty of care, 53–54  
duty of impartiality, 54  
form  
individual laymen trustees, 54  
institutional trustees, 54, 209–211  

highest duty of, and  
corresponding responsibility of  
beneficiary, 181–190  
beneficiary, support for, 188–190  
legal documents, 183–184  

trustee, support for, 186–188  
investment of the trust’s assets, 52  
“The Trustee as Mentor”  
(Hughes), 267  
“The Trustee as Regent within a Family Governance System” (Hughes & Angus), 267  
Trustee-beneficiary meetings, 107–113, 123–131  
agenda items, sampling of, 128–129  
“appreciative” exercise, 130–131  
first, action steps prior to, 107–113, 126  
beneficiary, 110–113  
trustee, 108  
premeeting checklists, 124  

Trusteeship, principles of, 3–13  
courage, 11–13  
discernment, 9–11  
do no harm, 3–5  
fidelity, 5–7  
regency, 7–9  

Trusts  
defined, 30  
and marriage, 153–163  
prenuptials, 154–157  
second marriages and beyond, 161–163  
within marriage, 157–160
Trusts (Continued)
overview, 43–50
closing exercise, 47–50
description, 44–45
trust law, recent trends in, 45–47
Trustscape, 23–28, 29, 192, 201, 203–204
closing exercise, 27–28
defined, 29
dynamic tableau, 26–27
humane, model of, 204, 208, 210
complete, 210
with trust protector, 208
introducing, 25–26
model, 201

traditional, 192
TrustWorthy (Goldstone & Wiseman), xix, xxvi

U
Uniform Trust Code (UTC), 46

V
The Voice of the Rising Generation
(Hughes, Whitaker, & Massenzio), xix, 63

W
Warnick, John A., 67
Wise Counsel Research Associates, 253, 255